FinDock Factsheet

March 2025

for Customer Payment Happiness

At FinDock, we believe payments are more than just transactions they're a vital part of the customer experience. That's why we've built the Nr1 Customer Payment Management platform fully integrated into Salesforce, transforming payments into a seamless, strategic interaction that enhances both customer satisfaction and operational efficiency.

Ready to unlock the full potential of Salesforce? Discover how FinDock can transform your payment processes and elevate your entire organization to a whole new level. Start making informed, data-driven decisions that drive revenue growth and reduce costs.













Introducing FinDock

By putting payments at the heart of Salesforce's Customer 360, we empower organizations to deliver personalized, frictionless payment experiences that match the unique preferences of their customers. With FinDock, you can offer every payment method your customers need, while centralizing all processes—both online and traditional—within a single, streamlined architecture.

→ FinDock: your last technology choice for **Payments**

FinDock is natively built within Salesforce, meaning your payment data is fully integrated into your CRM. No more juggling multiple systems or dealing with fragmented payment processes.

→ Every industry and Salesforce Cloud

FinDock seamlessly integrates payments across all Salesforce industries and clouds, empowering organizations to manage payments within Customer 360, from Nonprofit Cloud to Financial Services Cloud.

Overview of FinDock's offering

Online payment acceptance

FinDock enables you to accept and process payments from multiple sources, including credit and debit cards, bank transfers, and digital wallets. Additionally, FinDock enables the creation of tailored payment experiences via Giving Pages, PayLinks, or the Payments API.

FinDock seamlessly facilitates the processing of recurring payments, supporting a wide range of payment methods, including SEPA, BACS, ACH (more details in the following pages). With FinDock, you can automate the entire lifecycle of recurring payments natively on Salesforce, from initiation to collection.



Accepting MOTO/Virtual Terminal

With FinDock you can accept and process card not present MOTO (Mail Order Telephone Order) payments directly in Salesforce via FinDock's virtual terminal, ensuring full PCI compliance and using Stripe or Worldpay as a payment service provider (PSP).

C

FinDock's Guided Matching provides a reliable solution for automating payment data matching processes and ensuring the accuracy and completeness of your CRM data. Automatically match payments to the right contact/account, invoice, subscription, donation or campaign in Salesforce.

Manage the entire payment journey in Salesforce

Payment Payment collection processing Collect both one-time Centralize all your and recurring payments payment processing using a range of for one-time & payment methods recurring payments in through several Salesforce.

different processors.

Payment reconciliation

Reconcile bank transaction data with CRM data and ensure you always have a complete 360 degree view of your customer in Salesforce.



Recurring payment processing

Bank statement & third party payment matching

Payment experiences

With actionable payment data in CRM now you can launch intelligent customer payment experiences using the full power of Salesforce.

Europe Mainland + Ireland 💷 💶

Highlighted Europe-specific features

Direct Debit

Native support for SEPA payment scheme

SEPA Direct Debit

SEPA direct debits are processed with banks using PAIN files generated by FinDock. Reconciliation of bank and payment data is carried out by importing CAMT and N43 files from banks.

SEPA Credit Transfer

FinDock simplifies the process of configuring and using SEPA Credit Transfer (SCT) within Salesforce. SCT disbursements in Euros can be made throughout the SEPA zone.

Native support for other European payment schemes

FinDock also natively supports Autogiro, AvtaleGiro, CH-DD and LSV+ payment schemes for direct debit payment collection.

Mandate Management

FinDock facilitates mandate management in Salesforce by storing authorization data and handling registration, amendment, and cancellation for various payment schemes and processors. Read more

Payment Request Generator

FinDock's Payment Request Generator stamps Salesforce records with payment references, ideal for donation requests without upfront installments. Incoming donations are easily matched to Salesforce data using Guided Matching.

Highlighted country-specific features

Belgium

Out-of-the-box matching logic for **CODA** bank file reconciliation.

II Italy

Out-of-the-box matching logic for **Bollettino Postale** reconciliation.

Bank Feed

📁 Norway

Out-of-the-box

reconciliation.

matching logic for

OCR giro file import

Bank Feed offers instant importing of bank transactions, providing a real-time, 360-degree view of customers' bank payments and eliminating manual intervention. It supports connections with 2,500 EU banks.

🛤 Sweden

FinDock E-mandates, an end to end service for electronic IDs used to digitally sign e-mandates.

Supported across mainland Europe and Ireland

Process

Apple Pay Bank transfer Cards Cash/check Google Pay PayPal SEPA Direct Debit SEPA Credit Transfer

+ Additionally:

Methods

III Belgium

Bancontact OGM

📁 Germany Sofort

💵 Italv **Bollettino Postale** SEDA

The Netherlands

Acceptgiro iDEAL, iDEAL QR Tikkie

📁 Norway

AvtaleGiro Giro (KID) Vipps

🚧 Poland

BLIK Przelewy24

📁 Spain

Bizum

🛤 Sweden

Autogiro Giro (OCR) Swish

Switzerland

CH-DD, LSV+ Crypto PostFinance Pay QR-bill / ESR TWINT

Processors	Files
Adyen	CAMT.053
Checkout.com	CAMT.054
FinDock Native	MT940
GoCardless	Pain.001
Mollie	Pain.002
PayPal	Pain.008
Stripe	
Worldpay	
+ Additionally:	+ Additionally:
💵 Italy	💵 Belgium
Axerve	CODA
📁 Norway	💶 Italy
Vipps	Pain.009
🖛 The Netherlands	Pain.010
Buckaroo	Pain.011
Tikkie	Pain.012
	Posto Italiano roport
📁 Spain	Poste Italiane report SEPA CBI
E Spain Redsys	
	SEPA CBI
Redsys	SEPA CBI
Redsys	SEPA CBI Norway OCR
Redsys Swish	SEPA CBI Morway OCR Spain
Redsys Sweden Swish Switzerland	SEPA CBI Morway OCR Spain C72

BGMax Nordea Total IN

United Kingdom 😹

Highlighted UK-specific features

Native support for Bacs Direct Debit

FinDock supports direct debit schemes including Bacs Direct Debit. Direct debits can be <u>collected directly</u> with FinDock (self-managed bank file handling) or through a payment service provider.

Full flexibility of how you collect

Managed from Salesforce

Either manage Direct Debits through a Bacs Bureau, or your preferred Payment Service Provider.

The source of your recurring payment data is Salesforce. Your collection runs are triggered from Salesforce either via a file or API to your Bacs Bureau or PSP.

Visibility of failures and collections

All reason codes and payment statuses are visible directly from the payment and customer record.

Supported across UK

Standing Order

Methods	Processor
Apple Pay	Access Pag
Bacs Direct Debit	Adyen
Bank transfer	Checkout.
Cards	FinDock N
Cash/check	GoCardles
Google Pay	PayPal
Instant Bank Pay	Stripe
PayPal	Worldpay
SEPA Credit Transfer	wonapay
SEPA Direct Debit	

→ You can find the full overview of the compatible payment methods and processors on the last page.

Gift Aid Management

FinDock Gift Aid is a 100% native on Salesforce and is included for all UK nonprofit customers.

Advanced declaration management	Automated claim creation	Complete audit history	Automated claim reversal
FinDock supports advanced scenarios including multiple declarations per donor and gaps in eligibility.	FinDock automatically creates and submits Gift Aid claims for every eligible donation. FinDock can also claim	Leverage the Salesforce platform for a full audit history of every claim, reversal and declaration.	If a Gift Aid claim needs to be reversed due to a canceled declaration or refunded donation, FinDock will handle it automatically.
Declarations can be created via FinDock's Payment API, through Giving Pages, or manually in Salesforce.	Gift Aid on donations from the past four years that become eligible due to a new Gift Aid Declaration.		The reversal is included in your next claim to HMRC and updated in Salesforce.

ssors

PaySuite (SmartDebit)

out.com ck Native dless

Files

CAMT.053 **Direct Debit Instruction** (Standard 18) Direct Debit collection (Standard 18) MT940



North America 🛛 🛤 🛃

Highlighted North America specific features

Recurring card payments

FinDock enables you to manage recurring card payments on Salesforce through your Payment Service Provider (PSP) of choice like Stripe, Worldpay, etc. The source of your recurring payment data is Salesforce with customizable schedules to collect payments via API callouts to the PSP when they are due.

This means you can harness Salesforce to manage the frequency, amount and dates of your recurring payments. You also have full visibility over collections and failures. If, for instance, a card payment fails due to insufficient funds being available you can see that in Salesforce and could trigger automation to recollect or send an email to the customer.

Additionally, our Payment API makes it easy to handle common issues like expired credit cards and failed bank mandates. Get ahead of these problems by sending customers a FinDock PayLink, where they can easily update their card details. This proactive approach helps avoid payment disruptions and keeps everything running smoothly.

ACH Direct Debit

You can manage <u>ACH direct debits</u> on Salesforce through Stripe or GoCardless as your payment service provider. Similar to recurring card payments, the source of your recurring payment data is Salesforce with your collection runs being triggered from Salesforce via API to Stripe or GoCardless.

Pre-authorized Debit (PAD)

You can also collect and manage Preauthorized Debit (PAD) payments through Salesforce using GoCardless as your payment service provider. With all recurring payment data stored in Salesforce, FinDock allows you to automatically execute and manage your collection runs.

Supported in the US and Canada

Methods	Processor
Apple Pay	Adyen
Bank transfer	Authorize.
Cards	Checkout.
Cash/check	GoCardles
Google Pay	FinDock N
PayPal	PayPal
+ Additionally:	Stripe
▶ Canada Pre-authorized Debits (PAD)	Worldpay

United States ACH Direct Debit

 \rightarrow You can find the full overview of the compatible payment methods and processors on the last page.



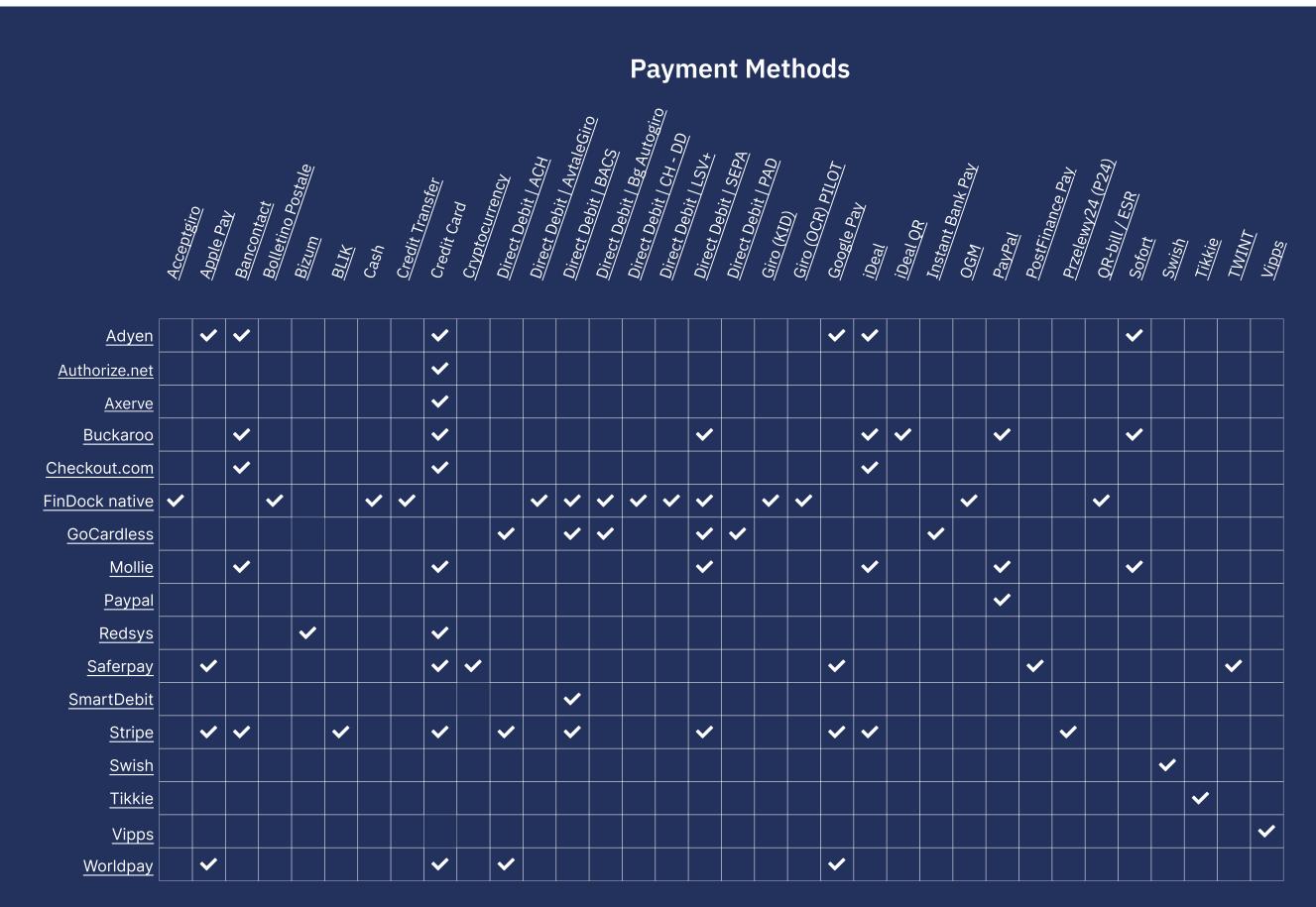
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CAMT.053 MT940

Payment processors and methods

FinDock offers out-of-the-box integrations with multiple global and local Payment Service Providers. Enjoy seamless Payment Management, from your CRM using the payment methods most suited to your customers.



FinDock Native means you can use FinDock to generate payment instructions for your bank or service bureau and reconcile bank statements directly in Salesforce. For more detailed information on payment processors and methods, please visit <u>docs.findock.com/</u> or click on the processor and method names on the table.



What our customers are saying

Wyc iffe **Bib**|e Trans ators

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"Before FinDock, it used to take us two weeks to get caught up with processing donations after the Christmas break. This year, it took us two days, even though donation income is growing."



"

"Prior to FinDock and Salesforce, resolving monthly exceptions would take weeks of effort by our Data Processing team. These activities are now completed within 24 hours resulting in improved supporter care and more reliable and up to date data."



partner **INNOVATION** awards 2024

PARTNER INNOVATION AWARDS **2022 WINNER**

salesforce.org 2021 Partner of the Year Nonprofit EMEA 精



ABN·**AMRO** Verzekeringen

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"Because of the seamless integration between Salesforce and FinDock, we have one overview of business insurances and intermediary activities. That's easier for us and for customers: we can collect and pay money faster - in ways they expect."

